



## Sanjay N. Beri

### *Profile*

Sanjay's practice focuses primarily on technology licensing, specifically monetizing clients' intellectual property assets in the high-tech and software industries. He counsels a variety of clients in high-tech, software, medical device, satellite, mobile, healthcare and Internet industries regarding the structuring and negotiation of their technology-related deals and commercial exploitation of their intellectual property assets.

Sanjay has represented hundreds of clients in the technology space, drafting and negotiating a wide range of technology-related agreements including enterprise software licensing agreements, application service provider agreements, distribution/reseller agreements, services agreements, development agreements, consulting agreements and content licensing and hosting arrangements.

### *Professional Activities*

Admitted to the bar: New York, Virginia, District of Columbia.

### *Education*

B.A., with Distinction in International Studies, 1999, University of Washington, Phi Beta Kappa.

LL.M., International and Comparative Law, 2002, Cornell Law School.

J.D., 2002, Cornell Law School, Articles Editor, *Cornell International Law Journal*.

### *Prior Legal Experience*

Associate, Cooley Godward Kronish LLP, Reston, Virginia, 2007-2009 and 2004-2006; Attorney, Legal and Corporate Affairs Group, Microsoft Corporation, Redmond, Washington, 2006-2007; Associate, Chadbourne & Parke LLP, Washington, D.C., 2002-2004.

### *Publications*

"The Case for Another Research University," *Seattle Times* (Snohomish County edition), December 28, 2005.

### *Practice Areas*

Corporate & Securities

### *Contact Information*

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