


# Film Production Services



WOMBLE  
CARLYLE   
INNOVATORS AT LAW®

## Firm Core Values

Womble Carlyle holds fast to the same core values on which our firm's first 130 years have been built. The core values that guide us are as follows:

### Integrity

We will uphold the highest standards of ethics and integrity; integrity to us means more than being honest or not cutting corners, it means sacrificing financial gain in order to do the honorable thing.

### Devotion to Clients

We have a passionate devotion to the well-being of our clients and a steadfast commitment to apply the professional skill and innovation needed to help our clients succeed.

### Respect for the Individual

Our lawyers and staff alike are members of a team, of which each person is an integral part. We are dedicated to working together as a team for the betterment of our firm and our clients.

[www.wcsr.com](http://www.wcsr.com)

## Our Services Help Your Film Get the "Green Light"

At Womble Carlyle, our lawyers have wide-ranging experience in providing business and legal counsel to clients involved in the film and entertainment industry. Utilizing the deep cast of talent at our 500+ lawyer firm, we bring together resources in corporate finance, tax, labor and employment, intellectual property and other areas to help you achieve your film production goals. Let us know how we can serve you, and let the cameras roll.

- Helping secure financing for your film project;
- Dealing with film tax credits and maximizing their value;
- Protecting the material rights of your film;
- Assisting with pitches and presentations.



## Key Plans for Successful Financing and Film Production

### Film Company Organization

- Free audit of current company documents
- Counsel on best company structure
- Provide company organizational documents

### Source Material Rights

- Free audit of current rights to film source materials (i.e., screenplay, treatments, story rights)
- Provide acquisition agreements for film source materials
- Provide intellectual property protection strategy for film (copyrights, trademarks, etc.)

### Legal Agreements

- Draft and negotiate agreement for hiring writers, directors, actors, crew and producers
- Guidance regarding compliance with union collective bargaining agreements (SAG, WGA, AFTRA, DGA, etc.)
- Draft and negotiate location releases and distribution agreements

### Film Financing

- Counsel on financing strategy
- Equity financing (from investors)
  - Review of disclosure documents (as required by federal and state securities laws to avoid civil penalties and/or jail time)
  - Negotiate and document investment documents
  - State and federal securities filings
- Debt financing (from lenders)
- Investments from private investors

### Film Tax Credits

- Assistance with qualification with Georgia Department of Economic Development
- Guidance regarding Georgia tax incentives available to Georgia film productions
- Deal structure for maximum benefit to investors
- Draft documents for sale of credits to raise additional capital for film projects

### Film Company Support Services

- Production accounting/bookkeeping
- Production financing (loans and investments)
- Music supervision and licensing
- Tax Credit brokers (to facilitate sale)
- Marketing and distribution channels for traditional or self-distribution

## CONTACTS:

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## Womble by the Numbers

**500+** LAWYERS

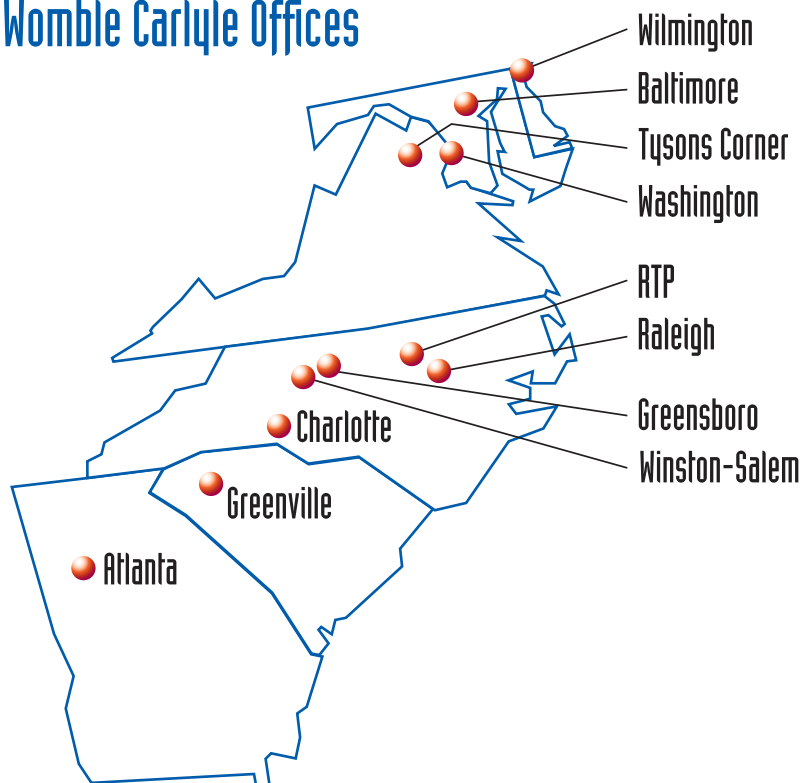
**11** OFFICES IN 6 STATES AND WASHINGTON, D.C.

**33** LAWYERS NAMED BEST IN FIELD BY *CHAMBERS USA 2010*

**106** LAWYERS SELECTED FOR *2010 BEST LAWYERS IN AMERICA*

Founded in 1876, Womble Carlyle has evolved into one of the top 100 law firms in the country, providing a full spectrum of legal services to support the business needs of corporate clients that range from start-up enterprises to Fortune 500 companies of global scope. In addition, the firm offers clients a variety of innovative business solutions including Womble Carlyle Ecology Innovations, LLC which helps owners of unused or underperforming land unlock revenue from their land by creating ecological credits for purchase and use by third parties.

## Womble Carlyle Offices



## One Stop Legal Shop

### Representative Clients

- Sports: Evander Holyfield, Dale Davis, Dale Earnhardt Jr.
- Banks: BB&T, Wachovia, Bank of America, JPMorgan Chase
- Private Equity and Venture Capital Funds
- Real Estate Developers
- Fortune 500: Reynolds American, Inc., Lowe's Companies, Inc.
- Companies in every major industry (Real Estate, Non-Profits, Media and Entertainment, Manufacturing, Technology, Green, etc....)

### Representative Matters

- Representation of the only five-time heavyweight boxing champion in history in negotiating (i) reality television show and documentary, (ii) national and international television commercial, and (iii) product endorsement deals.
- Representation of a former National Basketball Association (NBA) player in exploring acquisition of automobile dealership.
- Representation of restaurant in its sale to National Basketball Association (NBA) player with the Atlanta Hawks.

[WWW.WCSR.COM](http://WWW.WCSR.COM)

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