



**WOMBLE
CARLYLE**
OUR LAWYERS
MEAN BUSINESS



Creative Business Solutions

ReTek

Helping real estate developers and property managers negotiate the best deals with communications service providers.

Problem

These days, for real estate developers, both commercial and residential, it's not just "location, location, location" any more. Developers must be prepared to offer high-level, state-of-the-art technology to their tenants if they are to remain competitive. And providers such as cable, telephone, and Internet companies can be notoriously hard to deal with.

Action

Bring in an expert who has negotiated hundreds of these transactions and put the expert at your service.

Results

You will be better positioned to make effective deals for telephone, cable, high-speed data, Internet access, bundled services, and rooftop antenna licenses, among other things. You will also be able to take advantage of our ability to engage in master technology planning that will help you serve your clients better and maintain your competitive position. You will be part of the "smart building" revolution.

Contact

For more information contact Pam Rothenberg at (202) 857-4422 or prothenberg@wcsr.com.

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