



Sanjay N. Beri

Profile

Sanjay's practice focuses primarily on technology licensing, specifically monetizing clients' intellectual property assets in the high-tech and software industries. He counsels a variety of clients in high-tech, software, medical device, satellite, mobile, healthcare and Internet industries regarding the structuring and negotiation of their technology-related deals and commercial exploitation of their intellectual property assets.

Sanjay has represented hundreds of clients in the technology space, drafting and negotiating a wide range of technology-related agreements including enterprise software licensing agreements, application service provider agreements, distribution/reseller agreements, services agreements, development agreements, consulting agreements and content licensing and hosting arrangements.

Named one of SmartCEO Reader's Pick for the Region's Top Attorneys, in the December 2011 edition of SmartCEO magazine.

Professional Activities

Admitted to the bar: New York, Virginia, District of Columbia.

Education

B.A., with Distinction in International Studies, 1999, University of Washington, Phi Beta Kappa.

LL.M., International and Comparative Law, 2002, Cornell Law School.

J.D., 2002, Cornell Law School, Articles Editor, *Cornell International Law Journal*.

Prior Legal Experience

Associate, Cooley Godward Kronish LLP, Reston, Virginia, 2007-2009 and 2004-2006; Attorney, Legal and Corporate Affairs Group, Microsoft Corporation, Redmond, Washington, 2006-2007; Associate, Chadbourne & Parke LLP, Washington, D.C., 2002-2004.

Publications

"The Case for Another Research University," *Seattle Times* (Snohomish County edition), December 28, 2005.

Practice Areas

Corporate & Securities

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